

Rapid Builder IUL

Product Feature

Description: Indexed UL insurance is permanent life insurance that offers death benefit protection when loss of life occurs.
Age Limits: Based on: Age Last Min Issue Age: 0 Max Issue Age: 80
Face Amounts: Min Benefit Amount: \$100,000.00 Max Benefit Amount: Over
Risk Classes: <u>Risk Class Name:</u> Super Preferred NT Preferred NT Standard NT Preferred Tob Standard Tob
Approvals: <u>Location Name:</u> Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, Washington D.C., West Virginia, Wisconsin, Wyoming

Rider Summary:

Accelerated Benefit Endorsement

Accidental Death Benefit

Chronic Illness Accelerated Benefit Rider

Waiver of Monthly Deductions Rider

Waiver of Surrender Charge Endorsement

Children's Term Insurance Rider

Highlights:

Issue age: 15 days to 20 years of insured child; 18 years to issue age 55 of the base insured

Expiry Age: 23 years

Expiry Date: Earliest of policy anniversary at

- 1) Base insured's 65th birthday or
- 2) Following insured's child's 23rd birthday

Rider Benefit: Minimum: \$5,000 per child; Maximum: \$25,000 per child

Conversion: Minimum: \$25,000; Maximum: Rider Benefit Amount (special conversion conditions allowed up to 5 times Rider Benefit Amount up to a maximum of \$50,000)

Paid Up Insurance Benefit: If the Primary insured dies, the Benefit Amount on each Insured Child will become fully paid-up. This paid-up insurance will terminate on the Policy Anniversary following the Insured Child's 23rd birthday or the Expiry Date shown on the Schedule of Policy Benefits or in a supplemental schedule page, if earlier.

State Availability

The Children's Term Insurance Rider is approved for sale in all states

Special Features:North American just expanded our indexed universal life insurance portfolio to include the new Rapid Builder IUL. Specifically designed to build cash value in the early policy years, this product is ideal for college supplement, 1035 exchange, buy-sell/key-person markets, or as a premium finance sale (available under North American's premium finance guidelines).

Outstanding features of the product include a new Index Selection and Index Option (Uncapped S&P 500® and the Multi-Index), 0% premium load, and a Waiver of Surrender Charge Option with a Table Shaving Component.

Rapid Builder IUL Highlights

- More Index Options and Index Crediting Methods: including the new Uncapped S&P 500® Index Option (a great market "bounce back" opportunity!) and the Multi-Index (S&P 500®, DJ EURO STOXX 50®, Russell 2000®).
- Waiver of Surrender Charge Option: Give your clients peace of mind with the option to waive surrender charges if the need to surrender their policy should arise.

Table shaving for standard risks is available on policies that include this benefit.

- Premium Load: 0%
- Interest bonus on fixed account: An interest credit of 0.50% will be added to the fixed account in years 16 and thereafter, on a non-guaranteed basis.
- Interest bonus on index account: A guaranteed interest credit of 0.50% will be added to the index account in years 16 and thereafter.

Accessing the cash value in Rapid Builder IUL is made easy with three key features:

- 1) Partial withdrawals – Up to 50% of the net cash surrender value may be withdrawn starting in the first policy year and up to 90% each year thereafter. Minimum withdrawal amount is \$500. Only one withdrawal may be made in the first policy year.
- 2) Policy loans –Variable interest rate loans are available in policy year six and after. Standard policy loans are available starting in the first policy year. Net zero cost loans are available starting in policy year six on the full loan value.
- 3) Automatic Distribution Option – Your clients can request monthly, quarterly, semiannual or annual distributions of the cash accumulation value.

Key Features

- Issue Ages - 15 days to 80 years (age last)
- Minimum Face Amount - \$100,000
- No Lapse Guarantee Period - Coverage is guaranteed for 15 years through age 60, to age 75 for issue ages 61-64, and 10 years for issue ages 65 and higher provided the no lapse guarantee minimum premium is paid during the specified period.
- Underwriting Classes - Super Preferred NT, Preferred NT, Standard NT, Preferred Tobacco and Standard Tobacco.

Guaranteed Interest Rate: 2.5

Policy Charges:

Monthly Administrative Charge is \$8

Withdrawal/Loan Privileges:

Partial Withdrawals are available starting in the first policy yr. Only one withdrawal may be made in the first policy yr. The maximum cumulative withdrawal in yr one is equal to 50 percent of the net cash surrender value. In policy yr two and beyond, the maximum cumulative withdrawal is equal to 90 percent of the net cash surrender value

Surrender Charges:

14 yrs

Underwriting Guidelines

	Super Preferred NT	Preferred NT	Preferred Tob
Alcohol/Drug History	No History of alcohol or drug abuse for treatment in 10 years.	No history of alcohol or drug abuse or treatment in 7 years.	No history of alcohol or drug abuse or treatment in 7 years.
Aviation	Non-ratable pilots for major airlines only, or aviation exclusion rider.	Non-ratable commercial and private pilots are acceptable.	Non-Ratable commercial and private pilots are acceptable.
Avocation	No participation in hazardous sports within past 24 months with no future plans to participate in hazardous sports. Non-technical scuba (50 feet maximum) acceptable.	Non-ratable hazardous sports are acceptable.	Non-ratable hazardous sports are acceptable.
Blood Pressure	138/85 Treatment allowed.	140-90 Treatment allowed.	140/90 Treatment allowed.
Cholesterol	Cholesterol 300 or less and cholesterol/HDL ratio up to 5. The minimum cholesterol must be 125 and above (disregard the minimum if on cholesterol medication).	Cholesterol 300 or less and cholesterol/HDL ratio up to 6. The minimum cholesterol must be 125 and above (disregard the minimum if on cholesterol medication).	Cholesterol 300 or less and cholesterol/HDL ratio up to 6. The minimum cholesterol must be 125 above (disregard the minimum if on cholesterol medication).

Family History	No death of natural parent or sibling from heart disease of familial cancer prior to age 60 including ovary, colon, melanoma, breast, and prostate. In addition, we will disregard ovary, breast, and prostate if the proposed insured is the opposite gender.	No death of natural parent from heart disease or familial cancer prior to age 60 including	No death of natural parent from heart disease or familial cancer prior to age 60 including ovary, colon, melanoma, breast and prostate. In addition, we will disregard ovary, breast, and prostate if the proposed is the opposite gender.
Foreign Travel	No travel to countries or areas that are politically unstable or underdeveloped (may vary by state).	No travel to countries or areas that are politically unstable or underdeveloped (may vary my state).	No travel to countries or areas that are politically unstable or underdeveloped (may vary by state).
Medical History	No history of cancer, (excluding non-melanoma skin cancers), diabetes, cardiovascular disease, heath disease, or other significant health problems.	No history of cancer* (excluding non-melanoma skin cancers), diabetes, cardiovascular disease, heart disease, or other significant health problems. *Some cases of cancer may qualify for Preferred.	No history of cancer* (excluding non-melanoma skin cancers), diabetes, cardiovascular disease, heart disease, or other significant health problems. *Some cases of cancer may qualify for Preferred.
Military			
Motor Vehicle Report	No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years.	No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years.	No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years.
Other/Misc.	Hemoglobin A1C - Within normal range.	Hemoglobin A1C - Within normal range.	A1C - Within normal range.

Residence/Citizenship	Is a U.S. citizen or has had permanent resident status for at least two years.	Is a U.S. citizen or has had permanent resident status for at least two years.	Is a U.S. citizen or has had permanent resident status for at least two years.
Tobacco Definition	Must not have used any tobacco or nicotine based products (including patches, electronic cigarettes, and nicotine gum) within the last five years. Occasional cigar (up to 12 per year) is allowed if admitted on the application and the urine contains no nicotine.	Must not have used tobacco or nicotine based products (including patches, electronic cigarettes, and nicotine gum) within the last three years. Occasional cigar (up to 24 per year) is allowed if admitted on the application and the urine contains no nicotine.	All forms of tobacco and nicotine based products are allowed.

Build Charts

Height (In Inches)	PNT 0-70 Female Min Weight	PNT 0-70 Female Max Weight	PNT 0-70 Male Min Weight	PNT 0-70 Male Max Weight	PNT 71-99 Female Min Weight	PNT 71-99 Female Max Weight	PNT 71-99 Male Min Weight	PNT 71-99 Male Max Weight	SPNT 0-70 Female Min Weight
58 / 4'10"	91	137	91	146	91	143	91	153	91
59 / 4'11"	94	141	94	151	94	148	94	158	94
60 / 5'	97	146	97	156	97	153	97	163	97
61 / 5'1"	100	151	100	161	100	158	100	169	100
62 / 5'2"	104	156	104	167	104	164	104	175	104
63 / 5'3"	107	161	107	172	107	169	107	180	107
64 / 5'4"	110	166	110	177	110	174	110	186	110
65 / 5'5"	114	171	114	183	114	180	114	192	114
66 / 5'6"	118	176	118	189	118	186	118	198	118
67 / 5'7"	121	181	121	194	121	191	121	204	121
68 / 5'8"	125	187	125	200	125	197	125	210	125
69 / 5'9"	128	192	128	206	128	203	128	216	128
70 / 5'10"	132	198	132	212	132	209	132	222	132
71 / 5'11"	136	203	136	218	136	215	136	229	136
72 / 6'	140	209	140	224	140	221	140	235	140
73 / 6'1"	144	215	144	230	144	227	144	242	144
74 / 6'2"	148	221	148	236	148	233	148	249	148
75 / 6'3"	152	227	152	243	152	240	152	256	152
76 / 6'4"	156	233	156	249	156	246	156	263	156
77 / 6'5"	160	239	160	256	160	253	160	270	160

Height (In Inches)	SPNT 0-70 Female Max Weight	SPNT 0-70 Male Min Weight	SPNT 0-70 Male Max Weight	SPNT 71-99 Female Min Weight	SPNT 71-99 Female Max Weight	SPNT 71-99 Male Min Weight	SPNT 71-99 Male Max Weight
58 / 4'10"	127	91	137	91	134	91	143
59 / 4'11"	131	94	141	94	138	94	148
60 / 5'	136	97	146	97	143	97	153
61 / 5'1"	140	100	151	100	148	100	158
62 / 5'2"	145	104	156	104	153	104	164
63 / 5'3"	149	107	161	107	158	107	169
64 / 5'4"	154	110	166	110	163	110	174
65 / 5'5"	159	114	171	114	168	114	180
66 / 5'6"	164	118	176	118	173	118	186
67 / 5'7"	169	121	181	121	178	121	191
68 / 5'8"	174	125	187	125	184	125	197
69 / 5'9"	179	128	192	128	189	128	203
70 / 5'10"	184	132	198	132	195	132	209
71 / 5'11"	189	136	203	136	200	136	215
72 / 6'	194	140	209	140	206	140	221
73 / 6'1"	200	144	215	144	212	144	227
74 / 6'2"	205	148	221	148	218	148	233
75 / 6'3"	211	152	227	152	224	152	240
76 / 6'4"	216	156	233	156	230	156	246
77 / 6'5"	222	160	239	160	236	160	253

Underwriting Requirements

Age/Face Amount	0-17	18-40	41-50	51-70	71-90
\$25,000.00 - \$99,999.00	·Motor Vehicle Report	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Physical Measurements	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Physical Measurements ·Prescription database check	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check	·Blood Profile ·Functional Capacity Evaluation ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check
\$100,000.00 - \$250,000.00	·Motor Vehicle Report	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Physical Measurements	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Physical Measurements ·Prescription database check	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check	·Blood Profile ·Functional Capacity Evaluation ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG
\$250,001.00 - \$500,000.00	·Call Home Office Und. for Req. ·Motor Vehicle Report	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check	·Blood Profile ·Functional Capacity Evaluation ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG
\$500,001.00 - \$999,999.00	·Call Home Office Und. for Req. ·Motor Vehicle Report	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG	·Blood Profile ·Functional Capacity Evaluation ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG

\$1,000,000.00 - \$2,000,000.00	·Call Home Office Und. for Req. ·Motor Vehicle Report	·Blood Profile ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check	·Blood Profile ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG	·Blood Profile ·Functional Capacity Evaluation ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG
\$2,000,001.00 - \$5,000,000.00	·Call Home Office Und. for Req. ·Motor Vehicle Report	·Blood Profile ·Financial Supplement ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Financial Supplement ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG	·Blood Profile ·Financial Supplement ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG	·Blood Profile ·Financial Supplement ·Functional Capacity Evaluation ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·EKG
\$5,000,001.00 - \$10,000,000.00	·Call Home Office Und. for Req. ·Motor Vehicle Report	·Blood Profile ·Financial Supplement ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG	·Blood Profile ·Financial Supplement ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG	·Blood Profile ·Financial Supplement ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·Resting EKG	·Blood Profile ·Financial Supplement ·Functional Capacity Evaluation ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Prescription database check ·EKG

\$10,000,001.00 - \$50,000,000.00

·Call Home Office Und.
for Req.
·Motor Vehicle Report

·Blood Profile
·Home Office Urine
Specimen
·Inspection Report
·Motor Vehicle Report
·Paramedical Exam
·Resting EKG
·Third-Party Financial
Verification

·Blood Profile
·Home Office Urine
Specimen
·Inspection Report
·Motor Vehicle Report
·Paramedical Exam
·Prescription database
check
·Resting EKG
·Third-Party Financial
Verification

·Blood Profile
·Home Office Urine
Specimen
·Inspection Report
·Motor Vehicle Report
·Paramedical Exam
·Prescription database
check
·Resting EKG
·Third-Party Financial
Verification

·Blood Profile
·Functional Capacity
Evaluation
·Home Office Urine
Specimen
·Inspection Report
·Motor Vehicle Report
·Paramedical Exam
·Prescription database
check
·Resting EKG
·Third-Party Financial
Verification