1/6/2019

# **Product Feature**

#### Description:

Accordia Life Provider is for clients who may be looking for affordable death benefit protection, combined with some potential for growth in cash value. Accordia Life Provider is an indexed universal life insurance policy that offers a fixed interest rate strategy and six indexed interest crediting strategies.

## Age Limits:

Based on: Age Nearest Min Issue Age: 18 Max Issue Age: 85

Approval Exception: Wyoming 0-999

Face Amounts:

Min Benefit Amount: \$100,000.00 Max Benefit Amount: Over

Risk Classes:

**Risk Class Name:** 

Premier Non-Tobacco

Preferred Non-Tobacco

Standard Plus Non-Tobacco

Preferred Tobacco

### **Modal Factors:**

## Mode Method Factor

Annual Direct Bill 1

Semi-Annual Direct Bill 0.51

Quarterly Direct Bill 0.51

Monthly Direct Bill 0.089

#### Approvals:

## **Location Name:**

Alabama,Alaska,Arizona,Arkansas,California,Colorado,Florida,Georgia,Idaho,Illinois,Indiana,Iowa,Kansas,Kentucky,Louisiana,Maine,Maryland,Michigan,Minnesota,Miss issippi,Missouri,Nebraska,Nevada,New Hampshire,New Jersey,New Mexico,North Carolina,North Dakota,Ohio,Oklahoma,Oregon,Pennsylvania,Rhode Island,South Carolina,South Dakota,Tennessee,Texas,Utah,Vermont,Virginia,Washington,Washington D.C.,West Virginia,Wisconsin,Wyoming

#### Rider Summary:

-Wellness for Life -Waiver of Monthly Deduction Rider, or -Waiver of Specified Premium Rider -Primary Insured Rider -Accidental Death Benefit Rider -Guaranteed Purchase Option Rider -Additional Insured Rider -Children's Insurance Rider -Terminal illness -Accelerated Death Benefit Rider -Overloan Protection Rider -Accelerated Access Rider (Chronic Illness)

**Special Features:**-Indexed Interest Crediting Strategies -Basic 5-year Mininum Premium Guarantee -Interest Rate Guarantee -Participation Rate Guarantee -Designed to compete in carry to age scenarios -Choice of two loan interest rate options -Annually Declared (Fixed) Interest or Variable Interest Rate -Preferred Fixed Interest Rate loans available after policy year 10 -Ability to switch loan types

## **Policy Charges:**

\$12 per month -Monthly per thousand expense charge assessed in the first ten policy years: varies by issue age, gender, underwriting class -Premium load: 5% up to target, 10% above target -Surrender charges apply for 10 years

#### Death Benefit Features:

Option 1 - the face amount Option 2 - the initial face amount plus the account value in any given year

# **Underwriting Guidelines**

	Premier Non-Tobacco	Preferred Non-Tobacco	Preferred Tobacco	
Alcohol/Drug History	No history of alcohol/drug abuse or treatment within the past 10 years.	No history of alcohol/drug abuse or treatment within the past 7 years.	No history of alcohol/drug abuse or treatment within the past 7 years.	
Aviation	Up to age 70 - Available if qualifies as a standard aviation risk or with an Age 71+ - Individual consideration	Up to age 70 - Available if qualifies as a standard aviation risk or with an Age 71+ - Individual consideration	Up to age 70 - Available if qualifies as a standard aviation risk or with an exclusion or flat extra. Age 71+ - Individual consideration	
Avocation	Up to age 70 - Available if qualifies as a standard avocation risk or Age 71+ = Individual consideration	Up to age 70 - Available if qualifies as a standard avocation risk or Age 71+ = Individual consideration	Up to age 70 - Available if qualifies as a standard avocation risk or flat extra rating  Age 71+ - Individual Consideration	
Blood Pressure	<b>Up to age 70</b> - 140/85 <b>Age 71+</b> - 145/90 With or without treatment.	<b>Up to age 70</b> - 145/90 <b>Age 71+</b> - 155/90 With or without treatment	Up to age 70 - 145/90 Age 71+ - 155/90  With or without treatment	
Cholesterol	Up to age 70 - 260, 5.0 ratio Age 71+ - 280, 5.5 ratio With or without treatment.	Up to age 70 - 270, and <=6.0 ratio Chol. 300 and ration <=5.0 Age 71+ - 300 and ratio <=6.5 With or without treatment	Up to age 70 - Chol. 270 and ratio <=6.0 Age 71+ - 300 and ration <=6.5 With or without treatment	
Family History	Up to age 65 - No death of parent or sibling before age 65 Age 65+ - family history disregarded	Up to age 65 - No death of parent or sibling before age 60 Age 65+ - family history disregarded	Up to age 65 - No death of parent or sibling before age 60 Age 65+ - family history disregarded	
Foreign Travel				
Medical History	Must classify as a +0 - (standard) medical risk without credits. Would consider cancers (other than skin cancer) over 30 years.	Must classify as a +0 - (standard) medical risk without credits. Would consider cancers (other than skin cancer) over 30 years.	Must classify as a +0 - (standard) medical risk without credits. Would consider cancers (other than skin cancer) over 30 years.	

Military

Motor Vehicle Report	No more than 1 moving violation in the past 3 years; no DUIs or reckless driving in the past 5 years.	Up to Age 70 - No more than 12moving violations in the past 3 years; no DUIs or reckless driving in the past 5 years.  Age 71+ - No more than 1 moving violation in past 3 years. No DUI/Reckless driving in past 5 years.	Up to age 70 - No more than 2 moving violation sin the past 3 years; no DUIs or reckless driving in the past 5 years.  Age 71+ - No more than 1 moving violation in past 3 years. No DUI/Reckless driving in past 5 years.
Other/Misc.			
Residence/Citizenship	•	•	
Tobacco Definition	None in past 36 months. Celebratory Cigar - 4 per month, no nicotine in urine, no MIB or APS or other information to the contrary.	None in past 12 months. Celebratory Cigar - 4 per month, no nicotine in urine, no MIB or APS or other information to the contrary.	Available.

# **Build Charts**

Height (In Inches)	NONTERM, NON TERM Preferred, 0-Over, Unisex, 3/13/2014-12/31/ 9998 Max Weight	NONTERM, NON TERM Premier, 0-Over, Female, 3/13/2014-12/31/ 9998 Max Weight	NONTERM, NON TERM Premier, 0-Over, Male, 3/13/2014-12/31/ 9998 Max Weight
60 / 5'	158	135	144
61 / 5'1"	163	138	148
62 / 5'2"	168	140	153
63 / 5'3"	174	143	158
64 / 5'4"	179	145	163
65 / 5'5"	185	148	168
66 / 5'6"	191	150	174
67 / 5'7"	197	155	179
68 / 5'8"	203	160	185
69 / 5'9"	209	165	190
70 / 5'10"	215	170	196
71 / 5'11"	221	175	201
72 / 6'	228	180	207
73 / 6'1"	234	184	213
74 / 6'2"	241	188	219
75 / 6'3"	247	193	225
76 / 6'4"	253	197	230
77 / 6'5"	260	201	237
78 / 6'6"	267	205	243
79 / 6'7"	274	209	249
80 / 6'8"	281	214	256

/ 6'9"	288	218	262		_	-	
82 / 6'10"	295	222	268			-	
83 / 6'11"	303	226	276	_	-	-	-

# **Underwriting Requirements**

Age/Face Amount	0-15	16-40	41-45	46-50	51-55
\$0.00 - \$25,000.99	·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile
\$25,001.00 - \$50,000.99	·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile
\$50,001.00 - \$99,999.99	·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile	·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Pharmaceutical profile
\$100,000.00 - \$150,000.99	·Nonmedical ·Pharmaceutical profile	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam
\$150,001.00 - \$250,000.99	·Nonmedical ·Pharmaceutical profile	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam
\$250,001.00 - \$500,000.99	·Call Home Office Und. for Req.	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam
\$500,001.00 - \$1,000,000.99	·Call Home Office Und. for Req.	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile

\$1,000,001.00 - \$2,000,000.99	·Call Home Office Und. for Req.	Blood Profile Home Office Urine Specimen Motor Vehicle Report Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	Blood Profile Home Office Urine Specimen Motor Vehicle Report Paramedical Exam Resting EKG Pharmaceutical profile	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile
\$2,000,001.00 - \$3,000,000.99	·Call Home Office Und. for Req.	Blood Profile Home Office Urine Specimen Motor Vehicle Report Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	Blood Profile Confidential Financial Questionnaire Home Office Urine Specimen Motor Vehicle Report Paramedical Exam Resting EKG Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile
\$3,000,001.00 - \$5,000,000.99	·Call Home Office Und. for Req.	Blood Profile Home Office Urine Specimen Motor Vehicle Report Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	Blood Profile Confidential Financial Questionnaire Home Office Urine Specimen Motor Vehicle Report Paramedical Exam Resting EKG Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile
\$5,000,001.00 - \$10,000,000.99	·Call Home Office Und. for Req.	Blood Profile Confidential Financial Questionnaire Home Office Urine Specimen Motor Vehicle Report Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile
\$10,000,001.00 - \$24,999,999.99	·Call Home Office Und. for Req.	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile

\$25,000,000.00 - Over	·Call Home Office Und.	·Blood Profile	·Blood Profile	·Blood Profile	·Blood Profile
	for Req.	·Confidential Financial	·Confidential Financial	·Confidential Financial	·Confidential Financial
		Questionnaire	Questionnaire	Questionnaire	Questionnaire
		·Home Office Urine	·Home Office Urine	·Home Office Urine	·Home Office Urine
		Specimen	Specimen	Specimen	Specimen
		Inspection Report	<ul> <li>Inspection Report</li> </ul>	·Inspection Report	<ul> <li>Inspection Report</li> </ul>
		·Motor Vehicle Report	·Motor Vehicle Report	·Motor Vehicle Report	·Motor Vehicle Report
		·Paramedical Exam	·Paramedical Exam	·Paramedical Exam	·Paramedical Exam
			·Stress Test - Treadmill	·Stress Test - Treadmill	·Stress Test - Treadmill
			·Pharmaceutical profile	·Pharmaceutical profile	·Pharmaceutical profile

Age/Face Amount	56-60	61-70	71-999	
\$0.00 - \$25,000.99	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile	·Motor Vehicle Report ·Nonmedical ·Pharmaceutical profile	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Senior Evaluation ·Pharmaceutical profile	
\$25,001.00 - \$50,000.99	·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Pharmaceutical profile	·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Pharmaceutical profile	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Senior Evaluation ·Pharmaceutical profile	
\$50,001.00 - \$99,999.99	·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Pharmaceutical profile	·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Pharmaceutical profile	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Senior Evaluation ·Pharmaceutical profile	
\$100,000.00 - \$150,000.99	Blood Profile Confidential Financial Questionnaire Home Office Urine Specimen Motor Vehicle Report Paramedical Exam	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam	Blood Profile Confidential Financial Questionnaire Home Office Urine Specimen Inspection Report Motor Vehicle Report Paramedical Exam Resting EKG Senior Evaluation Pharmaceutical profile	
\$150,001.00 - \$250,000.99	Blood Profile Confidential Financial Questionnaire Home Office Urine Specimen Motor Vehicle Report Paramedical Exam	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	Blood Profile Confidential Financial Questionnaire Home Office Urine Specimen Inspection Report Motor Vehicle Report Paramedical Exam Resting EKG Senior Evaluation Pharmaceutical profile	

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\$250,001.00 - \$500,000.99	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Senior Evaluation ·Pharmaceutical profile	
\$500,001.00 - \$1,000,000.99	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Senior Evaluation ·Pharmaceutical profile	
\$1,000,001.00 - \$2,000,000.99	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Senior Evaluation ·Pharmaceutical profile	
\$2,000,001.00 - \$3,000,000.99	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Pharmaceutical profile	·Blood Profile ·Confidential Financial Questionnaire ·Home Office Urine Specimen ·Inspection Report ·Motor Vehicle Report ·Paramedical Exam ·Resting EKG ·Senior Evaluation ·Pharmaceutical profile	

-				
\$3,000,001.00 - \$5,000,000.99	·Blood Profile	·Blood Profile	·Blood Profile	
	Confidential Financial	Confidential Financial	Confidential Financial	
	Questionnaire	Questionnaire	Questionnaire	
	·Home Office Urine	·Home Office Urine	·Home Office Urine	
	Specimen	Specimen	Specimen	
	·Motor Vehicle Report	Motor Vehicle Report	Inspection Report	
	Paramedical Exam	·Paramedical Exam	·Motor Vehicle Report	
	·Resting EKG	·Resting EKG	·Paramedical Exam	
	·Pharmaceutical profile	·Pharmaceutical profile	Resting EKG	
			Senior Evaluation	
			·Pharmaceutical profile	
\$5,000,001.00 - \$10,000,000.99	·Blood Profile	·Blood Profile	·Blood Profile	
	·Confidential Financial	·Confidential Financial	·Confidential Financial	
	Questionnaire	Questionnaire	Questionnaire	
	Home Office Urine	·Home Office Urine	·Home Office Urine	
	Specimen	Specimen	Specimen	
	Inspection Report	Inspection Report	Inspection Report	
	·Motor Vehicle Report	Motor Vehicle Report	·Motor Vehicle Report	
	Paramedical Exam	·Paramedical Exam	Paramedical Exam	
	Resting EKG	Resting EKG	Resting EKG	
	·Pharmaceutical profile	·Pharmaceutical profile	Senior Evaluation	
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\$10,000,001.00 - \$24,999,999.99	·Blood Profile	·Blood Profile	·Blood Profile	
	·Confidential Financial	·Confidential Financial	·Confidential Financial	
	Questionnaire	Questionnaire	Questionnaire	
	Home Office Urine	·Home Office Urine	·Home Office Urine	
	Specimen	Specimen	Specimen	
	Inspection Report	Inspection Report	Inspection Report	
	·Motor Vehicle Report	·Motor Vehicle Report	·Motor Vehicle Report	
	Paramedical Exam	Paramedical Exam	Paramedical Exam	
	Resting EKG	Resting EKG	Resting EKG	
	·Pharmaceutical profile	·Pharmaceutical profile	Senior Evaluation	
	_		·Pharmaceutical profile	-
\$25,000,000.00 - Over	·Blood Profile	·Blood Profile	·Blood Profile	
	·Confidential Financial	·Confidential Financial	·Confidential Financial	
	Questionnaire	Questionnaire	Questionnaire	
	·Home Office Urine	·Home Office Urine	·Home Office Urine	
	Specimen	Specimen	Specimen	
	·Inspection Report	·Inspection Report	Inspection Report	
	·Motor Vehicle Report	·Motor Vehicle Report	·Motor Vehicle Report	
	·Paramedical Exam	·Paramedical Exam	Paramedical Exam	
	·Stress Test - Treadmill	Stress Test - Treadmill	Resting EKG	
	·Pharmaceutical profile	·Pharmaceutical profile	Senior Evaluation	
			·Pharmaceutical profile	