## North American Company for Life and Health Insurance® <br> Builder IUL <br> Product Feature

## Description:

Builder IUL is North American's indexed UL insurance policy, which offers death benefit protection along with the opportunity to earn interest linked to the performance of one or more stock market indices. An index is a well known published numerical value used to indicate the performance of a group of stocks and/o bonds.

## Age Limits:

Based on: Age Last Min Issue Age: $0 \quad$ Max Issue Age: 75

## Face Amounts:

Min Benefit Amount: \$25,000.00 Max Benefit Amount: Over

## Risk Classes:

Risk Class Name:
Super Preferred NT
Preferred NT
Standard NT
Preferred Tob
Standard Tob

## Approvals:

## Location Name:

Alabama,Alaska,Arizona,Arkansas,California,Colorado,Connecticut,Delaware,Florida,Georgia,Hawaii,Idaho,Illinois,Indiana,Iowa,Kansas,Kentucky,Louisiana,Maine,Mary land,Massachusetts,Michigan,Minnesota,Mississippi,Missouri,Montana,Nebraska,Nevada,New Hampshire,New Jersey,New Mexico,North Carolina,North
Dakota,Ohio,Oklahoma,Oregon,Pennsylvania,Rhode Island,South Carolina,South Dakota,Tennessee,Texas,Utah,Vermont,Virginia,Washington,Washington D.C.,West Virginia,Wisconsin,Wyoming

## Rider Summary:

Accelerated Benefit Endorsement
Accidental Death Benefit
Waiver of Monthly Deductions Rider
Children's Term Insurance Rider
Highlights:
Issue age: 15 days to 20 years of insured child; 18 years to issue age 55 of the base insured
Expiry Age: 23 years
Expiry Date: Earliest of policy anniversary at

1) Base insured's 65th birthday or
2) Following insured's child's 23 rd birthday

Rider Benefit: Minimum: $\$ 5,000$ per child; Maximum: $\$ 25,000$ per child
Conversion: Minimum: $\$ 25,000$; Maximum: Rider Benefit Amount (special conversion conditions allowed up to 5 times Rider Benefit Amount up to a maximum of $\$ 50,000$ )
Paid Up Insurance Benefit: If the Primary insured dies, the Benefit Amount on each Insured Child will become fully paid-up. This paid-up insurance will terminate on the Policy Anniversary following the Insured Child's 23 rd birthday or the Expiry Date shown on the Schedule of Policy Benefits or in a supplemental schedule page, if earlier. State Availability
The Children's Term Insurance Rider is approved for sale in all states.

Special Features:The interest rate credited to the policy's index account value is linked to the performance of the index or indices chosen and will never be less than zero percent.
The premiums are not invested in any stocks, bonds or equity investments
The index performance does not include dividends.
The premium allocation to an Index Selection does not represent an investment in any index or market.
Guaranteed Interest Rate: 2.5

## Policy Charges:

Monthly costs for Builder IUL include:
A monthly administrative fee in all policy years.
A cost of insurance charge, which is based upon the insureds issue age, gender, underwriting class and coverage amount.
A monthly unit expense charge, which is also based upon the insureds issue age, gender, underwriting class and coverage amount.
A premium load is applied to the total premium paid.

## Withdrawal/Loan Privileges:

Variable Rate Loans
Standard Loans
Partial Surrenders may be taken after the first policy year.
Builder IUL is available for conversion.

## Surrender Charges:

A surrender charge is assessed if you take a full or partial surrender of your policy. Surrender charges are in effect for the first 15 years and decrease on an annual basis. Initial surrender charges vary by issue age, gender, duration and tobacco status. Any new specified amount increases are subject to a new surrender charge period.

## Underwriting Guidelines

|  | Super Preferred NT | Preferred NT | Preferred Tob |
| :---: | :---: | :---: | :---: |
| Alcohol/Drug History | No History of alcohol or drug abuse for treatment in 10 years. | No history of alcohol or drug abuse or treatment in 7 years. | No history of alcohol or drug abuse or treatment in 7 years. |
| Aviation | Non-ratable pilots for major airlines only, or aviation exclusion rider | Non-ratable commercial and private pilots are acceptable. | Non-Ratable commercial and private pilots are acceptable. |
| Avocation | No participation in hazardous sports within past 24 months with no future plans to participate in hazardous sports. Non-technical scuba (50 feet maximum) acceptable. | Non-ratable hazardous sports are acceptable. | Non-ratable hazardous sports are acceptable. |
| Blood Pressure | 138/85 Treatment allowed. | 140-90 Treatment allowed. | 140/90 Treatment allowed. |
| Cholesterol | Cholesterol 300 or less and cholesterol/HDL ratio up to 5 . The minimum cholesterol must be 125 and above (disregard the minimum if on cholesterol medication). | Cholesterol 300 or less and cholesterol/HDL ratio up to 6. The minimum cholesterol must be 125 and above (disregard the minimum if on cholesterol medication). | Cholesterol 300 or less and cholesterol/HDL ratio up to 6. The minimum cholesterol must be 125 above (disregard the minimum if on cholesterol medication). |


| Family History | No death of natural parent or sibling from heart disease of familial cancer prior to age 60 including ovary, colon, melanoma, breast, and prostate. In addition, we will disregard ovary, breast, and prostate if the proposed insured is the opposite gender. | No death of natural parent from heart disease or familial cancer prior to age 60 including | No death of natural parent from heart disease or familial cancer prior to age 60 including ovary, colon, melanoma, breast and prostate. In addition, we will disregard ovary, breast, and prostate if the proposed is the opposite gender. |
| :---: | :---: | :---: | :---: |
| Foreign Travel | No travel to countries or areas that are politically unstable or underdeveloped (may vary by state). | No travel to countries or areas that are politically unstable or underdeveloped (may vary my state). | No travel to countries or areas that are politically unstable or underdeveloped (may vary by state). |
| Medical History | No history of cancer, (excluding non-melanoma skin cancers). diabetes, cardiovascular disease, heath disease, or other significant health problems. | No history of cancer* (excluding non-melanoma skin cancers), diabetes, cardiovascular disease, heart disease, or other significant health problems. *Some cases of cancer may qualify for Preferred. | No history of cancer* (excluding non-melanoma skin cancers), diabetes, cardiovascular disease, heart disease, or other significant health problems. *Some cases of cancer may qualify for Preferred. |
| Military |  |  |  |
| Motor Vehicle Report | No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years. | No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years. | No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years. |
| Other/Misc. | Hemoglobin A1C Within normal range. | Hemoglobin A1C Within normal range. | A1C - Within normal range. |


| Residence/Citizenship | Is a U.S. citizen or has had permanent resident status for at least two years. | Is a U.S. citizen or has had permanent resident status for at least two years. | Is a U.S. citizen or has had permanent resident status for a least two years. |
| :---: | :---: | :---: | :---: |
| Tobacco Definition | Must not have used any tobacco or nicotine based products (including patches, electronic cigarettes, and nicotine gum) within the last five years. Occasional cigar (up to 12 per year) is allowed if admitted on the application and the urine contains no nicotine. | Must not have used tobacco or nicotine based products (including patches, electronic cigarettes, and nicotine gum) within the last three years. Occasional cigar (up to 24 per year) is allowed if admitted on the application and the urine contains no nicotine. | All forms of tobacco and nicotine based products are allowed. |

## Build Charts

| Height (In Inches) | PNT 0-70 <br> Female Min Weight | PNT 0-70 <br> Female Max Weight | PNT 0-70 Male Min Weight | PNT 0-70 Male Max Weight | PNT 71-99 <br> Female Min Weight | PNT 71-99 <br> Female Max Weight | PNT 71-99 Male Min Weight | PNT 71-99 Male Max Weight | SPNT 0-70 <br> Female Min Weight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 58/4'10" | 91 | 137 | 91 | 146 | 91 | 143 | 91 | 153 | 91 |
| 59/4'11" | 94 | 141 | 94 | 151 | 94 | 148 | 94 | 158 | 94 |
| $60 / 5$ | 97 | 146 | 97 | 156 | 97 | 153 | 97 | 163 | 97 |
| $61 / 5{ }^{\prime \prime}$ | 100 | 151 | 100 | 161 | 100 | 158 | 100 | 169 | 100 |
| 62 / 5'2" | 104 | 156 | 104 | 167 | 104 | 164 | 104 | 175 | 104 |
| 63 / 5'3" | 107 | 161 | 107 | 172 | 107 | 169 | 107 | 180 | 107 |
| 64/5'4" | 110 | 166 | 110 | 177 | 110 | 174 | 110 | 186 | 110 |
| 65/5'5" | 114 | 171 | 114 | 183 | 114 | 180 | 114 | 192 | 114 |
| 66/5'6" | 118 | 176 | 118 | 189 | 118 | 186 | 118 | 198 | 118 |
| 67/5'7" | 121 | 181 | 121 | 194 | 121 | 191 | 121 | 204 | 121 |
| $68 / 518{ }^{\prime \prime}$ | 125 | 187 | 125 | 200 | 125 | 197 | 125 | 210 | 125 |
| 69/5'9" | 128 | 192 | 128 | 206 | 128 | 203 | 128 | 216 | 128 |
| 70/5'10" | 132 | 198 | 132 | 212 | 132 | 209 | 132 | 222 | 132 |
| 71/5'11" | 136 | 203 | 136 | 218 | 136 | 215 | 136 | 229 | 136 |
| $72 / 6$ | 140 | 209 | 140 | 224 | 140 | 221 | 140 | 235 | 140 |
| $73 / 6{ }^{\prime \prime}$ | 144 | 215 | 144 | 230 | 144 | 227 | 144 | 242 | 144 |
| 74/6'2" | 148 | 221 | 148 | 236 | 148 | 233 | 148 | 249 | 148 |
| 75/6'3" | 152 | 227 | 152 | 243 | 152 | 240 | 152 | 256 | 152 |
| 76/6'4" | 156 | 233 | 156 | 249 | 156 | 246 | 156 | 263 | 156 |
| 77/6'5" | 160 | 239 | 160 | 256 | 160 | 253 | 160 | 270 | 160 |

$\left.\begin{array}{llllllll}\hline \begin{array}{l}\text { Height (In } \\ \text { Inches) }\end{array} & \begin{array}{l}\text { SPNT 0-70 } \\ \text { Female } \\ \text { Max Weight }\end{array} & \begin{array}{l}\text { SPNT 0-70 Male } \\ \text { Min Weight }\end{array} & \begin{array}{l}\text { SPNT 0-70 Male } \\ \text { Max Weight }\end{array} & \begin{array}{l}\text { SPNT 71-99 } \\ \text { Female } \\ \text { Min Weight }\end{array} & \begin{array}{l}\text { SPNT 71-99 } \\ \text { Female } \\ \text { Max Weight }\end{array} & \begin{array}{l}\text { SPNT 71-99 } \\ \text { Male } \\ \text { Min Weight }\end{array} \\ \text { SPNT 71-99 } \\ \text { Max Weight }\end{array}\right\}$

