# North American Company for Life and Health Insurance® Builder IUL

#### **Product Feature**

#### **Description:**

Builder IUL is North American's indexed UL insurance policy, which offers death benefit protection along with the opportunity to earn interest linked to the performance of one or more stock market indices. An index is a well known published numerical value used to indicate the performance of a group of stocks and/o bonds.

#### Age Limits:

Based on: Age Last Min Issue Age: 0 Max Issue Age: 75

Face Amounts:

Min Benefit Amount: \$25,000.00 Max Benefit Amount: Over

**Risk Classes:** 

### Risk Class Name:

Super Preferred NT

Preferred NT

Standard NT

Preferred Tob

Standard Tob

#### Approvals:

#### **Location Name:**

Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Mary land, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, Washington D.C., West Virginia, Wisconsin, Wyoming

#### Rider Summary:

Accelerated Benefit Endorsement

Accidental Death Benefit

Waiver of Monthly Deductions Rider

Children's Term Insurance Rider

Highlights:

Issue age: 15 days to 20 years of insured child; 18 years to issue age 55 of the base insured

Expiry Age: 23 years

Expiry Date: Earliest of policy anniversary at

- 1) Base insured's 65th birthday or
- 2) Following insured's child's 23rd birthday

Rider Benefit: Minimum: \$5.000 per child: Maximum: \$25.000 per child

Conversion: Minimum: \$25,000; Maximum: Rider Benefit Amount (special conversion conditions allowed up to 5 times Rider Benefit Amount up to a maximum of

\$50,000)

Paid Up Insurance Benefit: If the Primary insured dies, the Benefit Amount on each Insured Child will become fully paid-up. This paid-up insurance will terminate on the Policy Anniversary following the Insured Child's 23rd birthday or the Expiry Date shown on the Schedule of Policy Benefits or in a supplemental schedule page, if earlier. State Availability

The Children's Term Insurance Rider is approved for sale in all states.

**Special Features:** The interest rate credited to the policy's index account value is linked to the performance of the index or indices chosen and will never be less than zero percent.

The premiums are not invested in any stocks, bonds or equity investments.

The index performance does not include dividends.

The premium allocation to an Index Selection does not represent an investment in any index or market.

#### **Guaranteed Interest Rate: 2.5**

#### **Policy Charges:**

Monthly costs for Builder IUL include:

A monthly administrative fee in all policy years.

A cost of insurance charge, which is based upon the insureds issue age, gender, underwriting class and coverage amount.

A monthly unit expense charge, which is also based upon the insureds issue age, gender, underwriting class and coverage amount.

A premium load is applied to the total premium paid.

#### Withdrawal/Loan Privileges:

Variable Rate Loans

Standard Loans

Partial Surrenders may be taken after the first policy year.

Builder IUL is available for conversion.

#### Surrender Charges:

A surrender charge is assessed if you take a full or partial surrender of your policy. Surrender charges are in effect for the first 15 years and decrease on an annual basis. Initial surrender charges vary by issue age, gender, duration and tobacco status. Any new specified amount increases are subject to a new surrender charge period.

## **Underwriting Guidelines**

	Super Preferred NT	Preferred NT	Preferred Tob	
Alcohol/Drug History	No History of alcohol or drug abuse for treatment in 10 years.	No history of alcohol or drug abuse or treatment in 7 years.	No history of alcohol or drug abuse or treatment in 7 years.	
Aviation	Non-ratable pilots for major airlines only, or aviation exclusion rider.	Non-ratable commercial and private pilots are acceptable.	Non-Ratable commercial and private pilots are acceptable.	
Avocation	No participation in hazardous sports within past 24 months with no future plans to participate in hazardous sports. Non-technical scuba (50 feet maximum) acceptable.	Non-ratable hazardous sports are acceptable.	Non-ratable hazardous sports are acceptable.	
Blood Pressure	138/85 Treatment allowed.	140-90 Treatment allowed.	140/90 Treatment allowed.	
Cholesterol	Cholesterol 300 or less and cholesterol/HDL ratio up to 5. The minimum cholesterol must be 125 and above (disregard the minimum if on cholesterol medication).	Cholesterol 300 or less and cholesterol/HDL ratio up to 6. The minimum cholesterol must be 125 and above (disregard the minimum if on cholesterol medication).	Cholesterol 300 or less and cholesterol/HDL ratio up to 6. The minimum cholesterol must be 125 above (disregard the minimum if on cholesterol medication).	

Family History	No death of natural parent or sibling from heart disease of familial cancer prior to age 60 including ovary, colon, melanoma, breast, and prostate. In addition, we will disregard ovary, breast, and prostate if the proposed insured is the opposite gender.	No death of natural parent from heart disease or familial cancer prior to age 60 including	No death of natural parent from heart disease or familial cancer prior to age 60 including ovary, colon, melanoma, breast and prostate. In addition, we will disregard ovary, breast, and prostate if the proposed is the opposite gender.
Foreign Travel	No travel to countries or areas that are politically unstable or underdeveloped (may vary by state).	No travel to countries or areas that are politically unstable or underdeveloped (may vary my state).	No travel to countries or areas that are politically unstable or underdeveloped (may vary by state).
Medical History	No history of cancer, (excluding non-melanoma skin cancers). diabetes, cardiovascular disease, heath disease, or other significant health problems.	No history of cancer* (excluding non-melanoma skin cancers), diabetes, cardiovascular disease, heart disease, or other significant health problems. *Some cases of cancer may qualify for Preferred.	No history of cancer* (excluding non-melanoma skin cancers), diabetes, cardiovascular disease, heart disease, or other significant health problems. *Some cases of cancer may qualify for Preferred.
Military			
Motor Vehicle Report	No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years.	No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years.	No more than two moving violations in the past three years; no DWI, DUI, or reckless driving conviction or non-administrative license suspension in the past five years.
Other/Misc.	Hemoglobin A1C - Within normal range.	Hemoglobin A1C - Within normal range.	A1C - Within normal range.

Residence/Citizenship	Is a U.S. citizen or has had permanent resident status for at least two years.	Is a U.S. citizen or has had permanent resident status for at least two years.	Is a U.S. citizen or has had permanent resident status for a least two years.
Tobacco Definition	Must not have used any tobacco or nicotine based products (including patches, electronic cigarettes, and nicotine gum) within the last five years. Occasional cigar (up to 12 per year) is allowed if admitted on the application and the urine contains no nicotine.	Must not have used tobacco or nicotine based products (including patches, electronic cigarettes, and nicotine gum) within the last three years. Occasional cigar (up to 24 per year) is allowed if admitted on the application and the urine contains no nicotine.	All forms of tobacco and nicotine based products are allowed.

## **Build Charts**

Height (In Inches)	PNT 0-70 Female Min Weight	PNT 0-70 Female Max Weight	PNT 0-70 Male Min Weight	PNT 0-70 Male Max Weight	PNT 71-99 Female Min Weight	PNT 71-99 Female Max Weight	PNT 71-99 Male Min Weight	PNT 71-99 Male Max Weight	SPNT 0-70 Female Min Weight
58 / 4'10"	91	137	91	146	91	143	91	153	91
59 / 4'11"	94	141	94	151	94	148	94	158	94
60 / 5'	97	146	97	156	97	153	97	163	97
61 / 5'1"	100	151	100	161	100	158	100	169	100
62 / 5'2"	104	156	104	167	104	164	104	175	104
63 / 5'3"	107	161	107	172	107	169	107	180	107
64 / 5'4"	110	166	110	177	110	174	110	186	110
65 / 5'5"	114	171	114	183	114	180	114	192	114
66 / 5'6"	118	176	118	189	118	186	118	198	118
67 / 5'7"	121	181	121	194	121	191	121	204	121
68 / 5'8"	125	187	125	200	125	197	125	210	125
69 / 5'9"	128	192	128	206	128	203	128	216	128
70 / 5'10"	132	198	132	212	132	209	132	222	132
71 / 5'11"	136	203	136	218	136	215	136	229	136
72 / 6'	140	209	140	224	140	221	140	235	140
73 / 6'1"	144	215	144	230	144	227	144	242	144
74 / 6'2"	148	221	148	236	148	233	148	249	148
75 / 6'3"	152	227	152	243	152	240	152	256	152
76 / 6'4"	156	233	156	249	156	246	156	263	156
77 / 6'5"	160	239	160	256	160	253	160	270	160

Height (In Inches)	SPNT 0-70 Female Max Weight	SPNT 0-70 Male Min Weight	SPNT 0-70 Male Max Weight	SPNT 71-99 Female Min Weight	SPNT 71-99 Female Max Weight	SPNT 71-99 Male Min Weight	SPNT 71-99 Male Max Weight
58 / 4'10"	127	91	137	91	134	91	143
59 / 4'11"	131	94	141	94	138	94	148
60 / 5'	136	97	146	97	143	97	153
61 / 5'1"	140	100	151	100	148	100	158
62 / 5'2"	145	104	156	104	153	104	164
63 / 5'3"	149	107	161	107	158	107	169
64 / 5'4"	154	110	166	110	163	110	174
65 / 5'5"	159	114	171	114	168	114	180
66 / 5'6"	164	118	176	118	173	118	186
67 / 5'7"	169	121	181	121	178	121	191
68 / 5'8"	174	125	187	125	184	125	197
69 / 5'9"	179	128	192	128	189	128	203
70 / 5'10"	184	132	198	132	195	132	209
71 / 5'11"	189	136	203	136	200	136	215
72 / 6'	194	140	209	140	206	140	221
73 / 6'1"	200	144	215	144	212	144	227
74 / 6'2"	205	148	221	148	218	148	233
75 / 6'3"	211	152	227	152	224	152	240
76 / 6'4"	216	156	233	156	230	156	246
77 / 6'5"	222	160	239	160	236	160	253