

So there you have it. 5 Different methods to get in front of prospects and make a TON of money! The good news is that you don't even have to use all 5 methods to achieve great wealth and success. Remember why you got into this business... "to make as much money as possible by getting in front of as many people as possible and HELPING them get what they want and need IN SPITE OF THEMSELVES!" Sound familiar? It should, it's basically the mission statement we provided for you! Nobody is going to do a better job of getting you in front of qualified prospects than you. And the stronger your in-home presentation, the more often you win the "in spite of themselves" part of the equation.

Remember, not everyone makes \$350,000 or more per year. Sadly, some make even less than \$50,000 per year. Why? Because they aren't willing to do the ONE thing that opens up the door to everything else... **PROSPECT**!!! You must also prospect in a precise, defined manner at specific times, in specific ways, and often enough to yield the desired results in the number of appointments desired every week (consistently)! It's that simple, and yet that hard!

Hopefully this helps give you the information you need to begin to create your prospecting plan and then commit to it wholeheartedly... thus guaranteeing your ultimate success; financially and emotionally with IntelOne Financial Partners!